

# Orchestra BioMed

Corporate  
Presentation  
December 2024



# Forward-Looking Statements

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Certain statements included in this document that are not historical facts are forward-looking statements for purposes of the safe harbor provisions under the United States Private Securities Litigation Reform Act of 1995. Forward-looking statements generally are accompanied by words such as “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” “should,” “would,” “plan,” “predict,” “potential,” “seem,” “seek,” “future,” “outlook” and similar expressions that predict or indicate future events or trends or that are not statements of historical matters. These forward-looking statements include, but are not limited to, statements relating to the potential safety and efficacy of our product candidates, the initiation and timing of our planned pivotal trials and reporting of top-line results, expected market sizes for our product candidates, the ability of our partnerships to accelerate clinical development, and our estimated future financial performance and financial position. These statements are based on various assumptions, whether or not identified in this document, and on the current expectations of the Company’s management and are not predictions of actual performance. These forward-looking statements are provided for illustrative purposes only and are not intended to serve as and must not be relied on as a guarantee, an assurance, a prediction, or a definitive statement of fact or probability. Actual events and circumstances are difficult or impossible to predict and may differ from

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The Company operates in a very competitive and rapidly changing environment. New risks emerge from time to time. Given these risks and uncertainties, the Company cautions against placing undue reliance on these forward-looking statements, which only speak as of the date of this presentation. The Company does not plan and undertakes no obligation to update any of the forward-looking statements made herein, except as required by law.

# Orchestra BioMed Executive Overview

Partnership-Enabled Business Model Designed to  
*Accelerate Innovation to Patients & Yield Exceptional Future Profitability*

## Atrioventricular Interval Modulation (AVIM) Therapy

- **\$10B** annual hypertension target market
- Statistically significant efficacy data from double-blind, randomized pilot study
- BACKBEAT global pivotal study enrollment underway



**Medtronic**

**Strategic collaboration**

*Double-digit revenue share*

## Virtue<sup>®</sup> Sirolimus AngioInfusion Balloon (SAB)

- **\$4B** annual artery disease target market
- Strong safety & efficacy data out to 3 years in multi-center pilot study
- Conditional IDE approval received for coronary pivotal study



**TERUMO**

**Strategic collaboration**

*Double-digit revenue share*

# Orchestra BioMed's Partnership-Enabled Model Benefits All



## **Orchestra BioMed** *Development*

Secure substantial  
long-term royalties

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Outsource  
commercialization

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Enable multiple pipeline  
opportunities



## **Shared Benefits** *Innovation*

Improve  
patient lives

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Accelerate  
development

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Leverage expertise  
& resources



## **Strategic Partners** *Commercialization*

Enable new growth  
opportunities











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Outsource  
development

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Minimize  
P&L dilution

# Advancing High-Impact Pipeline\*

Product Platforms	Target Indications	Preclinical	Clinical Feasibility	Clinical Pivotal	Partner
<b>AVIM Therapy</b> (also known as BackBeat CNT™)	<b>Hypertension (HTN)</b> (pacing patients; HTN+P)				<b>Medtronic</b>
	<b>High-Risk HTN</b> (non-pacing patients)				ROFN: <b>Medtronic</b>
	CNT - HF	Heart Failure			
<b>Virtue®</b> <b>Sirolimus</b> <b>AngioInfusion™</b> <b>Balloon (SAB)</b>	<b>Coronary In-Stent Restenosis (ISR)</b>				
	<b>Coronary Small Vessel (SV)<sup>1</sup></b>				
	<b>Below-the-Knee (BTK)<sup>1</sup></b>				
	SirolimusEFR™ / Microporous Balloon	Ortho, oncology, urology, GI & other			

\*For more detailed information relating to our pipeline, please see the disclosure under “Item 1. Business” in our Form 10-K for the year ended December 31, 2023 filed with the SEC on March 27, 2024, as updated by our subsequently filed quarterly reports on Form 10-Q; <sup>1</sup>In light of the recent FDA approval of Boston Scientific Corporation’s AGENT™ paclitaxel-coated balloon for the treatment of coronary ISR, we and Terumo are reviewing the design for the Virtue ISR-US pivotal study and considering alternative clinical study designs with input from our clinical steering committee for Virtue SAB

# Highly Accomplished Executive Team & Board



**David Hochman**

Chairman, CEO, Founder



**Darren R. Sherman**

President, COO, Director, Founder



**Andrew Taylor**

Chief Financial Officer



**Yuval Mika, Ph.D.**

GM & CTO, Bioelectronic Therapies



**George Papandreou, Ph.D.**

GM & SVP, Focal Therapies



**Bill Little**

EVP, Corporate Development & Strategy



**Hans-Peter Stoll, M.D., Ph.D.**

Chief Clinical Officer



**Avi Fischer, M.D.**

SVP, Medical Affairs & Innovation



**Bob Laughner**

SVP, Regulatory & Quality



**Juan Lorenzo**

SVP, Product Development, Focal Therapies



Executive Team: | >300 Years of Experience | >25 Avg Industry Years Each | >100 Product Approvals | >600 Authored Patents

## Independent Board Members

**Jason Aryeh**



**Pamela Connealy**



**Eric S. Fain, M.D.**



**Eric A. Rose, M.D.**



**David Pacitti**



**John Mack**



# Atrioventricular Interval Modulation (AVIM) therapy

*Also known as BackBeat CNT™*



# AVIM Therapy Overview

Collaboration with **Medtronic**



## Risk of High Blood Pressure

Hypertension is the **leading global risk factor for death**, particularly for **older, higher risk patients**, despite pharmacotherapy



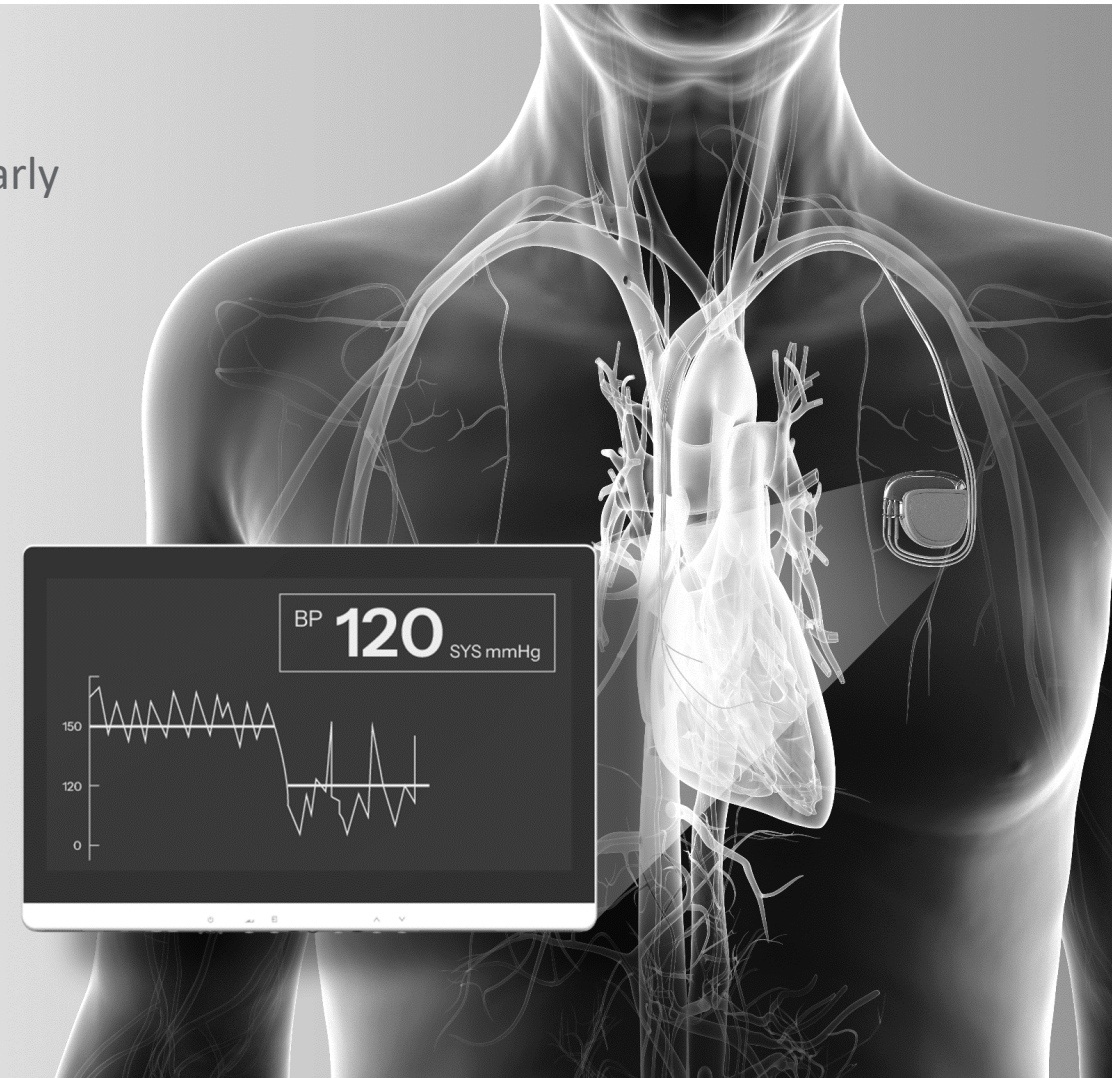
## Novel Therapy

Pacemaker-delivered therapy designed to **immediately, substantially and persistently reduce blood pressure**



## Immediate Unmet Patient Need

Initial treatment target is existing pacemaker population for whom **hypertension is the #1 comorbidity**





# Large Global Opportunity for Treating Hypertension in Target Populations\*



## HTN + Pacemaker

**750,000 patients**

~70% of pacemaker patients<sup>1</sup>

**>\$2 Billion**

- Same patients, device implant, and treating physicians
- Existing reimbursement structure



**\$10 Billion**  
Annual Global  
Opportunity



## High Risk HTN

**2,400,000 patients**

~0.2% of HTN patients

**>\$8 Billion**

- Older patients with uncontrolled hypertension and other significant comorbidities
- Similar demographics to pacemaker patients, high-risk, difficult-to-treat

# AVIM Therapy Strategic Collaboration with Medtronic



## Medtronic

- **Developed AVIM therapy** (BackBeat CNT) **from concept stage**
- Owns all related intellectual property: **over 110 issued global patents**
- Conducted all prior development and the MODERATO I & II clinical studies
- Sponsor for the BACKBEAT Global Pivotal Study
- **\$500 - \$1,600 revenue share** per AVIM-enabled device assuming existing reimbursement structures<sup>1</sup>

- Global market leader in cardiac pacing therapy: **>\$1.5B in annual revenues**
- Integrated AVIM therapy for download into premium commercial pacemakers for the BACKBEAT study
- Exclusive global commercial rights for AVIM therapy in pacemaker-indicated patients with HTN
- Right of first negotiation to expand global rights for the treatment of non-pacemaker patients with HTN
- **\$50M equity investment** in Orchestra BioMed

# AVIM Therapy Substantially and Persistently Reduces Blood Pressure Through a Novel Mechanism of Action



AVIM therapy uses a dual-chamber pacemaker to deliver repeated sequences of **short and longer AV intervals**<sup>1</sup> to reduce blood pressure by:



**Short AV Intervals:** Reduce cardiac preload, immediately lowering blood pressure



**Longer AV Intervals:** Modulate autonomic nervous system responses (sympathetic tone) and reduce afterload (Total Peripheral Resistance), sustaining the blood pressure reduction

Utilizes well characterized physiologic mechanisms (Frank-Starling) to **favorably impact circulatory hemodynamics**<sup>2</sup>:



Reduces intra-cardiac volumes and pressures



Improves cardiovascular efficiency

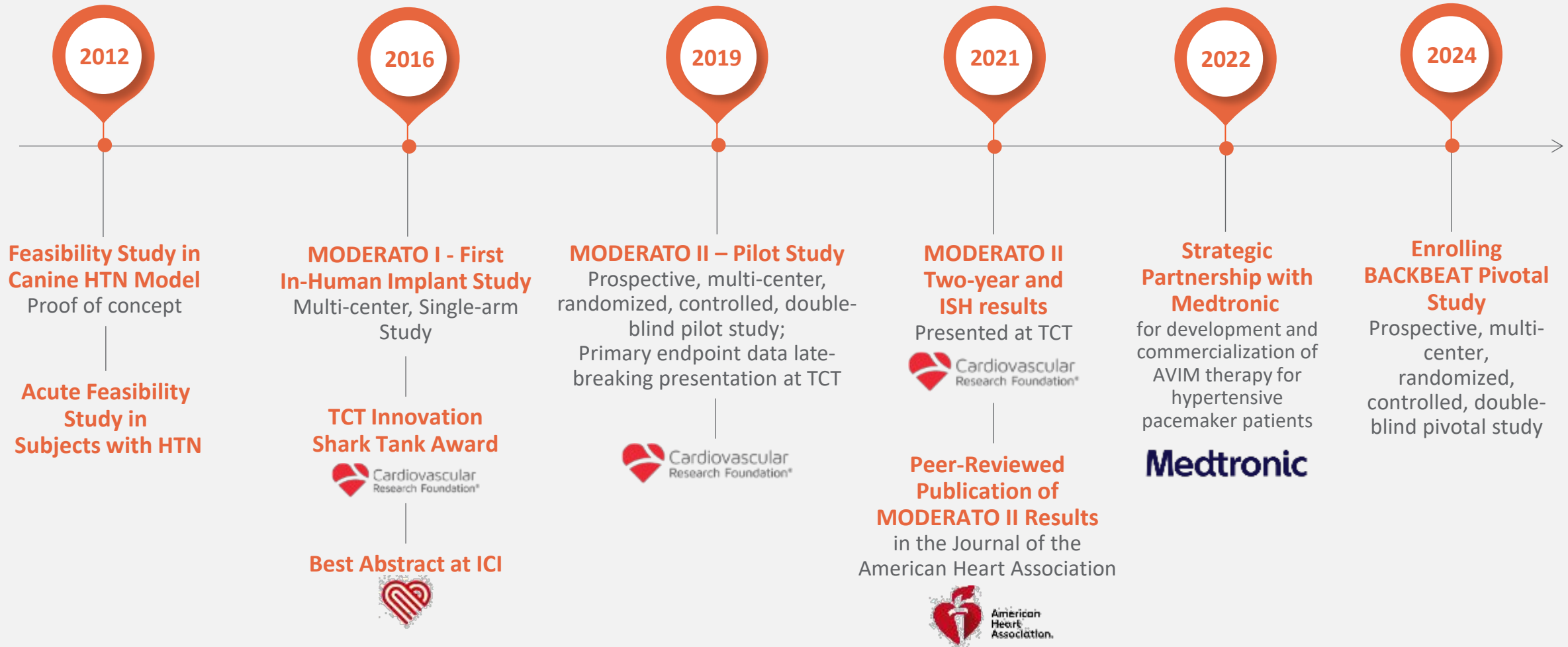


No adverse impact on contractility



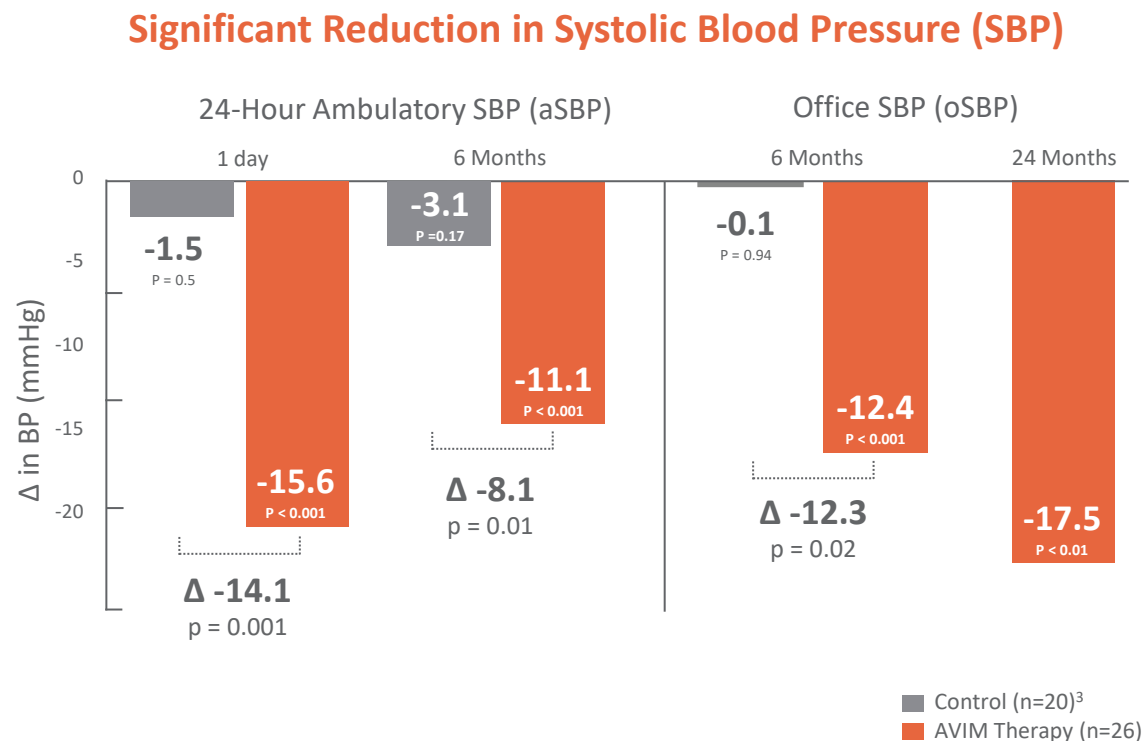
Compatible with traditional RV lead locations or **conduction system pacing**

# Existing Body of Clinical Data Supporting Efficacy and Safety



# MODERATO II Randomized, Double-Blind Results

AVIM Therapy showed encouraging results in MODERATO II, a prospective, multi-center, randomized, controlled, double-blind, pilot study of pacemaker patients with persistent uncontrolled hypertension despite medical therapy<sup>1,2</sup>



**Substantial -11.1 mmHg Reduction** in 24-Hour aSBP at 6 months

**0% Major Adverse Cardiac Events** vs. 14.3% in control group at 6 months<sup>4</sup>

**Sustained -17.5 mmHg Reduction** in oSBP at 2 years

<sup>1</sup>Kalaras et al. Journal of the American Heart Association. 2021;10:e020492 ahajournals.org/doi/10.1161/JAHA.120.020492; <sup>2</sup>Burkhoff MODERATO II Study 2-Year Results TCT 2021; <sup>3</sup>24-Hr aSBP Control (n=19), 1 control patient could not be measured despite repeat measurement (patient had extremely high blood pressure); <sup>4</sup>A blinded evaluation Data Safety Monitoring Board report for MODERATO II included a revised MACE rate, from 9.5% to 14.3%, in the control group to reflect a heart failure after publication of the study results.  
**Definitions:** Major Adverse Cardiac Events (MACE) included death, heart failure, clinically significant arrhythmias (i.e., persistent or increased atrial fibrillation, serious ventricular arrhythmias), myocardial infarction, stroke and renal failure in treatment group calculated per patient.

# BACKBEAT Study Objective and Design

**Study objective:** Evaluate the safety and efficacy of AVIM therapy in subjects indicated for a dual-chamber pacemaker who have uncontrolled hypertension (HTN) despite the use of antihypertensive medications

Enroll approximately **500 patients across up to 100 study sites** in the US and Europe

Randomized (1:1) double-blind clinical trial

- Treatment Group: AVIM therapy + continued anti-HTN drug therapy
- Control Group: AVIM therapy not activated + continued anti-HTN drug therapy

## Study endpoints:

- **Primary Efficacy endpoint:** Between group difference in the **change of mean 24-hour aSBP at 3 months** post randomization
- **Primary Safety endpoint:** Freedom from **unanticipated serious adverse device events at 3 months** post randomization
- **Secondary/additional endpoints:** Double-blind follow up will continue through 12 months to enable collection of additional clinical results and the secondary safety endpoint (CCAE rate)

# BACKBEAT Study Design

Screening

Eligibility Assessment Phase

Enrollment/  
Randomization

Blinded Study  
*12 months*

Top-Line Results  
and Regulatory  
Activities



Patients who have received a Medtronic dual chamber-pacemaker within 365 days or are scheduled to receive one and have uncontrolled hypertension despite medications\*

Eligibility Assessment

AVIM therapy  
download and set up

No

Withdraw

R

**Treatment:**  
AVIM therapy +  
medical therapy

Primary  
at 3M

Follow-up  
at 12M

**Control:**  
Medical therapy

Primary  
at 3M

Follow-up  
at 12M

Potential  
Regulatory  
Submissions

# Virtue<sup>®</sup> Sirolimus AngioInfusion<sup>™</sup> Balloon (SAB)





# Virtue<sup>®</sup> SAB Overview

Collaboration with 



## Paradigm Shift in Treatment of Artery Disease

Interventional treatment of artery disease **migrating toward drug coated balloons** as new standard of care for certain key indications



## Highly Differentiated Sirolimus DEB with Sustainable Advantages

- **Non-coated** microporous balloon **protects delivery** of proprietary SirolimusEFR™
- **Extended release** of “gold-standard” drug through **critical healing period**
- Designed to **overcome limitations of drug-coated balloons**



## Large Breakthrough Market Opportunity

**Over 3M\*** targeted annual procedures globally for FDA Breakthrough Designation in coronary and peripheral indications

# Large Global Opportunity for Virtue SAB\*



## Coronary

**~2,000,000 patients**

In-stent Restenosis, Small Vessel De Novo

**>\$2.4 Billion**



**\$4 Billion**  
Annual Global  
Opportunity



## Peripheral

**~1,250,000 patients**

Below-The-Knee

**>\$1.6 Billion**

- Large mature market with suboptimal treatments for coronary in-stent restenosis, coronary small vessel de novo and below-the-knee
- Multibillion dollar established market for additional potential vascular indications

# Strategic Collaboration with Terumo

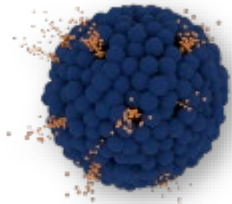


- **Developed Virtue SAB** (SirolimusEFR, AngioInfusion balloon) **from concept stage**; owns all related IP
- Conducted all prior development work including SABRE study in coronary ISR
- Sponsoring the Virtue ISR-US pivotal study (conditional IDE granted)
- **10-15% royalty on net sales PLUS per unit payments** for SirolimusEFR
- Retained rights for all non-vascular indications

- Global leader in interventional cardiology accessory devices: **>\$2.4B in annual revenues<sup>1</sup>**
- Completed a **\$30M upfront payment** to and \$5M equity investment in Orchestra BioMed
- Currently renegotiating \$65M in clinical and regulatory milestone payments
- Responsible for clinical/regulatory costs (excluding Virtue ISR-US study), device supply & commercialization
- Potential for Virtue SAB to become Terumo's flagship therapeutic offering

# Compelling Opportunity For Virtue SAB

*A novel solution is required to realize advantages of sirolimus*



SirolimusEFR™

+



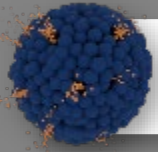
Microporous AngioInfusion™  
Balloon

=

**Angioplasty with  
Protected Delivery of  
Extended Release Sirolimus**

- **Superiority of sirolimus safety and efficacy over paclitaxel demonstrated** in large meta-analysis of 76 drug-eluting stent studies including 26 RCTs<sup>1</sup>
- **Sirolimus requires extended release through the critical healing period** to achieve full benefits (~30 days of >1ng/mg tissue concentration)
- **Paclitaxel** became “drug of choice” for coated balloons because it is **easier, not better** (fast tissue absorption and long tissue retention)
- **Coatings have limitations** including risk of emboli from large coating particulates, drug loss in transit and rapid navigation requirements

# Virtue<sup>®</sup> SAB – Optimal Drug, Revolutionary Delivery



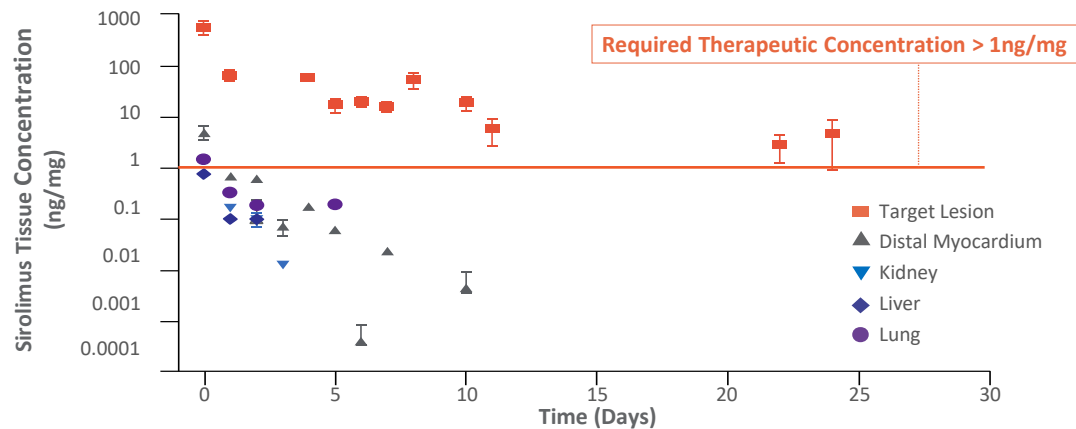
SirolimusEFR<sup>™</sup>

Protected Delivery of  
Extended Release Sirolimus

Microporous AngioInfusion<sup>™</sup> Balloon



Published Data Demonstrates **Therapeutic Sirolimus Tissue Concentration** Through **Critical Healing Period (~30 Days)**



**N = 753**

porcine coronary artery segments

Lung, liver & kidney below level of assay quantification (0.1 ng/mg) in <1 week

Precise dose loaded and protected in Dose Unit

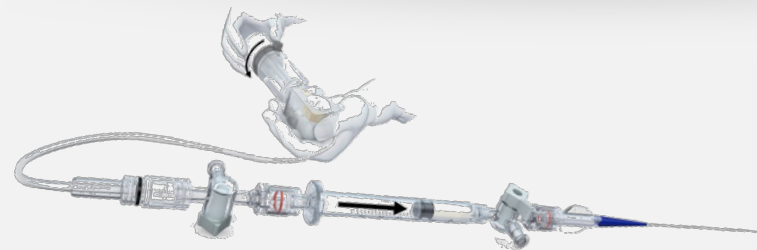
**No coating = no drug loss in transit**

Standard navigation to lesion

**No coating = no rush to target lesion**

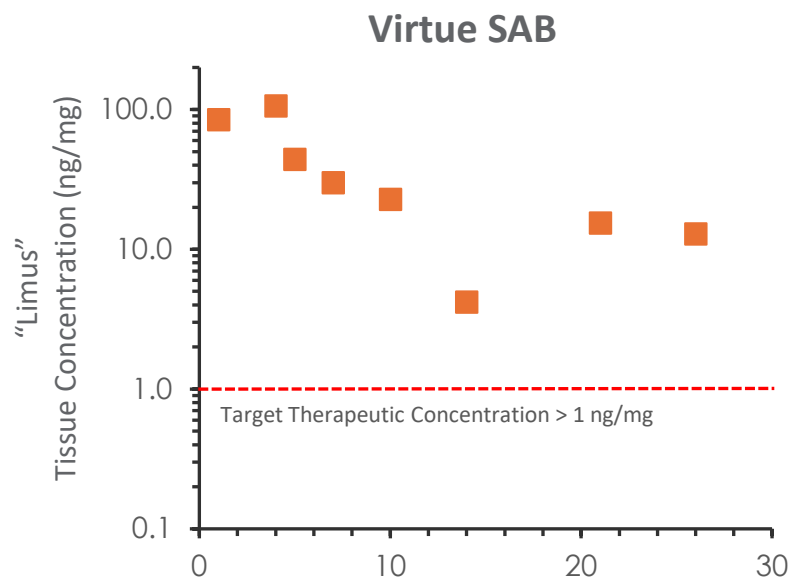
Intended dose delivered through balloon micropores

**No coating = no large particulate**

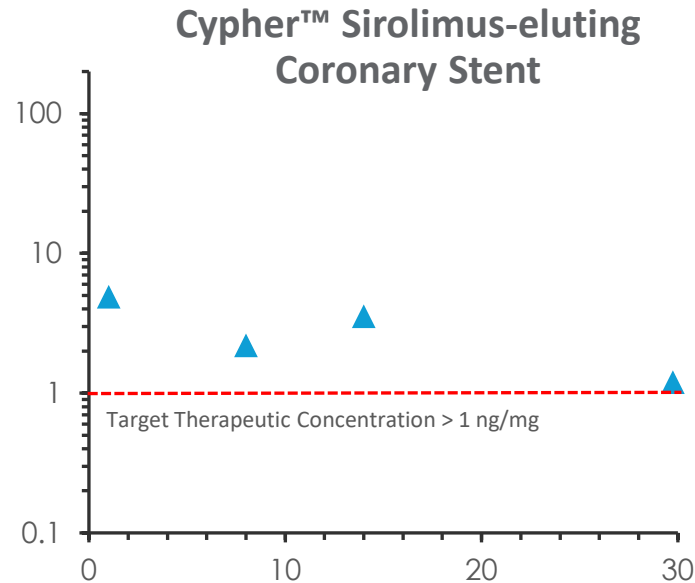


# Virtue SAB Achieves Therapeutic Sirolimus Tissue Concentrations Through the Critical Healing Period

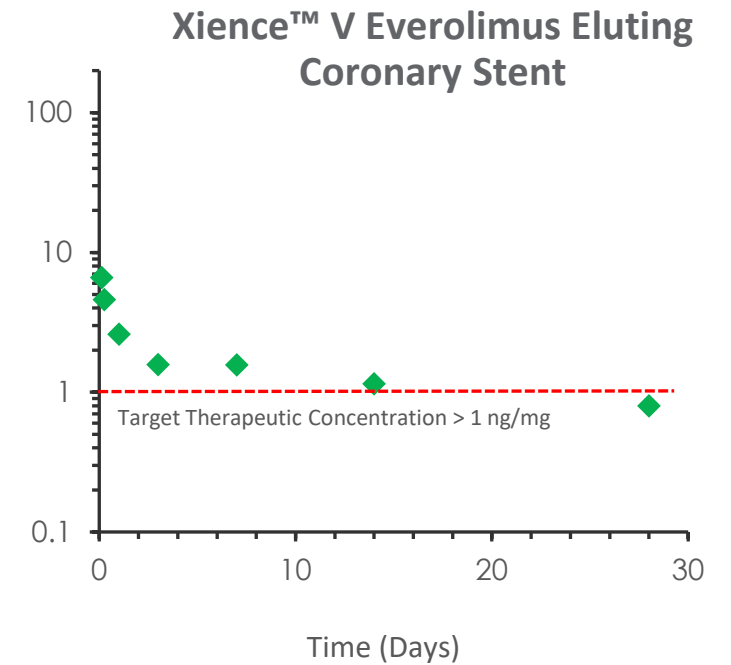
Virtue SAB & Proven DES Achieve Therapeutic Sirolimus Tissue Concentrations Through Critical Healing Period (~30days)



N = 15 - 247/time point



N = 6/time point

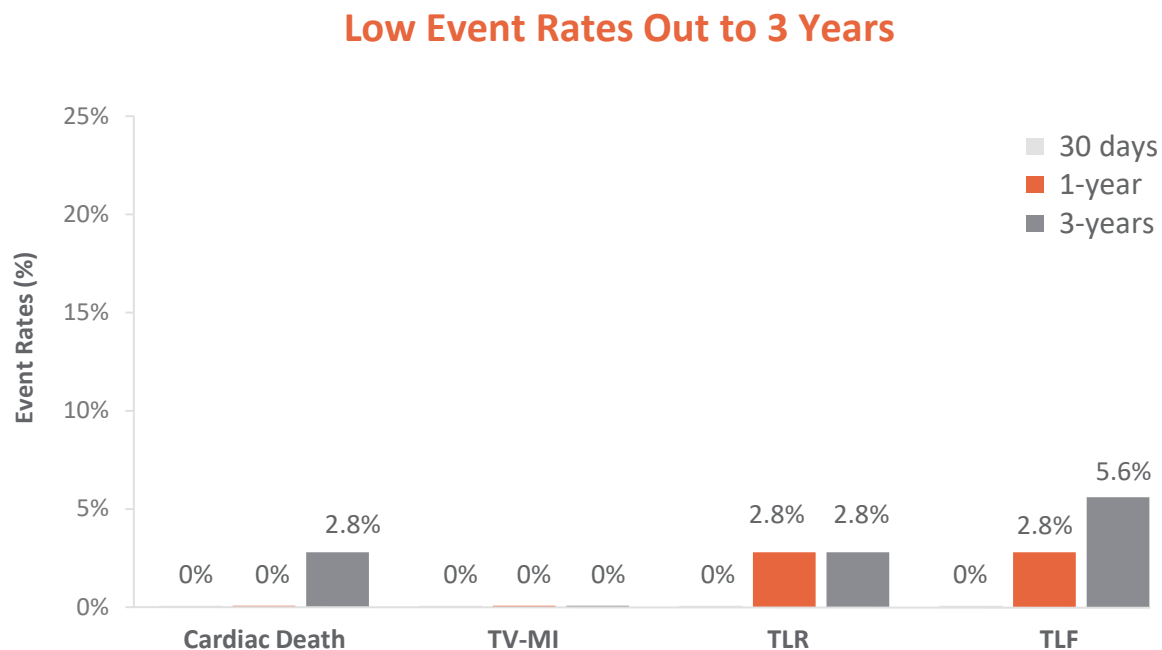


N = up to 30/time point

Adapted from 3 separate preclinical porcine studies<sup>1,2,3</sup>

# Compelling SABRE Trial Results in Coronary ISR Patients

Virtue<sup>®</sup> SAB demonstrated encouraging safety and efficacy results in patients with single-layer coronary in-stent restenosis (ISR) in prospective, multi-center SABRE Trial<sup>1,2,3</sup>



**Low 2.8% Target Lesion Failure (TLF) at 1 year**

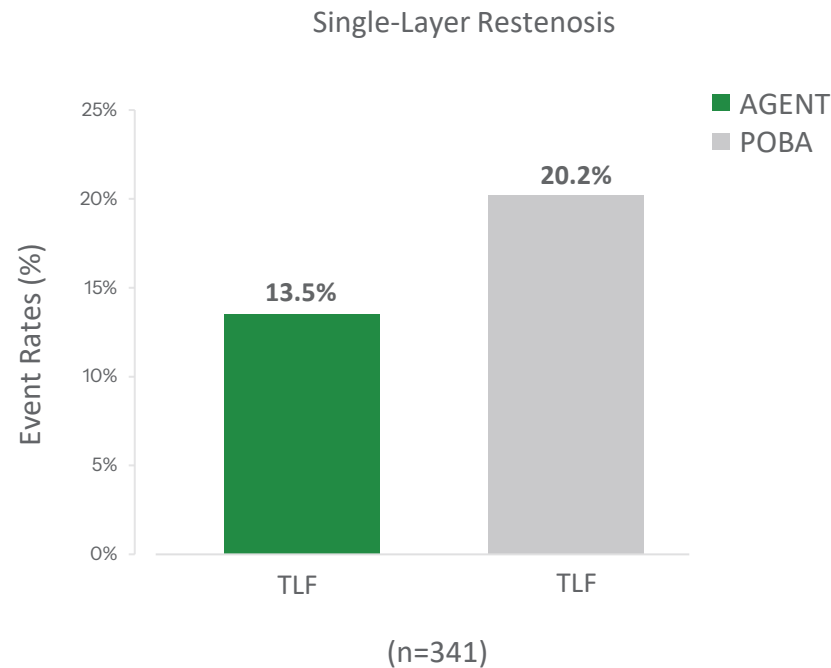
**0% Target Lesion Revascularization (TLR) between 1-3 years**

**Low 0.12mm Late Lumen Loss (LLL) at 6-months**

# AGENT IDE Results in Single-Layer ISR Patients

**AGENT IDE TLF results vs. Plain Balloon Angioplasty (POBA) at 1-year in patients with single-layer restenosis**

**The AGENT IDE Randomized Clinical Results Out to 1 year<sup>1</sup>**



**13.5% TLF at 1 year**

**To date, 1 year follow-up only**

**No angiographic follow-up**



# Key Investment Highlights

## Lead Partnered Program Enrolling Pivotal Study

- AVIM Therapy is compelling HTN therapy in pivotal study
- Actively enrolling with market-leading strategic partner
- Substantial revenue share with significant follow-on market opportunity




## Partnered Program Approved For Pivotal Study

- Virtue SAB is a highly differentiated solution for large existing market
- Conditional IDE-approved for pivotal study
- Significant near-term milestones

## Differentiated Business Model

- Enabled by partnerships
- Capital efficient
- Designed to yield exceptional future profitability

## Strong Shareholder Base & Financial Runway

-  Medtronic   
- Current financial runway estimate: 2H 2026

# Bringing Medical Innovations to Life Through Partnerships